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**CONGRESSMAN GARY C. PETERS**  
**NINTH CONGRESSIONAL DISTRICT SMALL BUSINESS SURVEY**

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**From the desk of Representative Gary Peters:**

Oakland County needs your help. As Congress continues to discuss legislation designed to help our economy recover and accelerate job growth, I believe it is critical that we make Washington listen to small business owners like you. I am undertaking an effort to collect the opinions of as many small business owners as possible to try to ensure that any new economic stimulus legislation is focused on policies that support real small businesses in our community. Small businesses have created nearly two-thirds of all new jobs in recent years and it will be small businesses that lead the economic revival of our state and country.

Below is a brief survey similar to one that the Congressional Joint Economic Committee distributed to Fortune 100 companies earlier this year. While it may be useful for Congress to seek out the opinion of America's largest companies, I believe it is even more important that they hear directly from small business owners like you. I hope you can take just few minutes to complete this survey. Your responses will be delivered to the Joint Economic Committee, congressional leaders and Administration officials to help ensure sure that further efforts to move our economy forward will center on supporting our small businesses.

Since becoming Oakland County's representative last year, I have made supporting small businesses a top priority. I voted against my party's second stimulus bill in December because it did little for small businesses. I am now fighting for an alternative plan to redirect money from the Wall Street bailout to help kick-start small business lending. I wrote and passed a measure to allow small businesses in high unemployment states to access zero-interest loans of up to \$75,000. I have supported cutting small business taxes and introduced bi-partisan legislation to help spur small business lending and reduce small businesses' costs to create an environment in which small businesses can innovate and grow.

But to achieve final action on pro-small business measures already being considered and make other ideas you may have a reality, Washington needs to hear from you. Making Congress listen to small business owners will help ensure that we get policies that help Oakland County's small businesses create jobs. Please fill out the brief questionnaire below and email it to [SmallBusinessSurvey@mail.house.gov](mailto:SmallBusinessSurvey@mail.house.gov) or print a copy and mail it to the address below. Thank you so much for your time and thoughtful responses.

Sincerely,

Gary Peters  
Member of Congress

Please email responses to: [SmallBusinessSurvey@mail.house.gov](mailto:SmallBusinessSurvey@mail.house.gov)

Or, please mail printed responses to:

Rep. Gary C. Peters  
560 Kirts Blvd Suite #105  
Troy, MI 48084

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Company Name:

Company Contact:

Phone:

E-mail:

May we contact you by phone to briefly discuss your responses? Yes / No

**1. Of the following, which factor is the strongest impediment to hiring new employees over the next year?**

- a. Access to capital or credit
- b. Uncertainty of demand
- c. Uncertainty of future economic climate
- d. All of the above
- e. Other (*please list*):

***Please elaborate on your response here:***

**2. How confident are you that economic conditions will continue to improve in 2010 and through 2011?**

- a. Very confident
- b. Somewhat confident
- c. Not confident
- d. Believe that conditions will get worse

***Please elaborate on your response here:***

**3. Do you believe Congress has taken any action in 2009 and 2010 that will lead to improved economic conditions in the future?**

**4. What new ideas should Congress consider to create jobs and spur hiring?**

**5. Has your company hired any new employees in the last 12 months (other than to fill a vacancy)? Yes / No**

a. If yes, could you please tell us the number of new employees in each occupation?

b. If no, could you please tell us how much overall employment has been reduced over the last 2 years?

c. Regardless of actions taken in the past two years, could you please tell us:

i. Do you anticipate hiring within the next 3 months, including occupation or skills needed?

ii. Do you anticipate the need to hire new employees with any particular skills in the next 6 months? 12 months? If so, please let us know what skills you are looking for.